

HYDAC INTERNATIONAL



Reliability & Maintainability

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Hydac is a leading developer and manufacturer of hydraulic components and systems in the world. Our product lines include hydraulic filtration, accumulators, electronics, oil service, diagnostics, cooling systems, process filtration, valves and compact power units, and systems engineering. Our markets cover the Oil and Gas, Mining, Pulp and Paper, Mobile, Industrial and Agricultural sectors to name a few.

We have the following opening in our Canadian group:

Regional Sales Manager – Saskatchewan / Manitoba

The Regional Sales Manager will service the provinces of Saskatchewan / Manitoba. You will work with both distributors and direct OEM's, developing sales budgets, maintaining and strengthening the current customer base and leading the way to increase new business growth.

Interested candidates should have experience in the hydraulic field with emphasis in sales account management, market research and business development. Other responsibilities would include coaching, training and developing distribution resources using your full product knowledge, recommending strategies and identifying areas for improvement of the area and national plans.

Other requirements would be:

- CFPHS certification and / or willingness to attain.
- Willingness and ability to travel
- Hands-on approach, enjoying the interfacing with customers at all levels

E-mail submissions to doug.clark@hydac.ca

We thank all applicants and advise that only those selected for an interview will be contacted.